

Define | **INFORMATION**

Memorial City Sees A Rise in Mixed-Use Real Estate Development

As Houston continues to expand and evolve, the popular “city within a city” located just off I-10 on the west side of town is seeing a rise in mixed-use real estate development. Already the site of the 265-acre Memorial City Mall campus and the Memorial Hermann Memorial City Medical Center, new development will extend the district north of the freeway and add to the area’s vibrancy and uniqueness.

[READ THE BLOG](#)

GOING PLACES WITH...



Nick Spearman, Associate

What did you do before joining the Belvoir team?

I worked primarily in wealth management before I joined Belvoir. I’ve previously worked for a financial planner that served ultra-high net worth families and at a brokerage firm as a financial advisor. In college, I interned in real estate acquisitions and development and found myself wanting to get back into real estate, which is why I transitioned to Belvoir.

What drew you to Belvoir?

Sean Harman was a client of one of my colleagues at a previous job, and I heard about Matthew and Belvoir through that colleague. When I interviewed at Belvoir, I was attracted to the culture and work ethic of everyone here. I had a chance to meet with Matthew, Brad, and Kyle, and from our meeting it was apparent they had a desire to not only do better than the competition but to better themselves. We’re constantly thinking about how to do the next big thing and not remain complacent, while also growing our business.

What is your favorite aspect of being an associate at Belvoir?

My favorite part of the day-to-day is interacting with the clients. I also love the team here. We have a lot of different personalities that work at Belvoir, and we’re all united for the same cause. Each Monday we have a meeting where we all share our ups and downs from the past week, and it’s always filled with laughter and camaraderie. I love hearing about my coworkers’ successes and roadblocks and taking the time to strategize for the upcoming week.

What is the most challenging part of your job?

I would classify myself as an impatient person and want to push things along. When you’re building a business, there’s always an element of delayed gratification. The sales cycle takes time, and there’s a lot of thought put into the decisions being made. Adapting to those elements in the commercial real estate industry has been challenging, but the change has been very enjoyable.

What qualities and skills do you use most on the job?

Hard work is a quality I try to demonstrate. It’s great that I have a team that I can use as a resource because in starting any new career there is a steep learning curve. Everyone here has a different skill set, those skill sets complement each other and push everyone forward. When you work as a team and put in the hard work, success follows.

What are you passionate about?

I like to try new foods and travel. I think both of those things are gateways to experiencing other cultures and understanding other perspectives. I have studied abroad in Spain and backpacked across Western Europe, and I have found that traveling has allowed me to mature in ways I would not have otherwise.

13650 LUTHE ROAD, HOUSTON, TEXAS 77039

TAKE A
CLOSER
LOOK
OUR FEATURED
LISTING

**Industrial Building
for Sale or Lease**

This crane-served industrial property is surrounded by many industrial facilities and includes an 18,000SF warehouse, a drive-through facility and two ten-ton cranes.

[LEARN MORE](#)

